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**TOTALBANK WELCOMES NEW MANAGEMENT TEAM
FOR OPENING OF DORAL PLAZA BANKING CENTER**

MIAMI—November 18, 2013—TotalBank welcomes **Janessa Cabo, Vice President and Managing Director**; and **Rebecca Chi, Assistant Vice President and Sales Director**; as the new management team for its **Doral Plaza Banking Center**, one of two new locations to recently open in the City of Doral.

“A strong management team is fundamental to the success of our Banking Centers. Both Janessa and Rebecca have valuable management experience and we look forward to seeing the new Doral Plaza Banking Center thrive under their leadership,” stated Danny Diaz, Senior Vice President and Market Manager for TotalBank.

Janessa Cabo has been hired to lead the Doral Plaza Banking Center as **Vice President and Managing Director**. Cabo joins TotalBank after seven years with BankUnited, where she most recently held the position of Branch Manager/Hub Manager. She was responsible for three locations including Hialeah, Miami Lakes and its Corporate Center. Janessa holds a bachelor’s degree in business administration from Florida International University with a major in finance.

Rebecca Chi has been hired as the new Banking Center’s **Assistant Vice President and Sales Director**. Chi also made the move to TotalBank after nine years with BankUnited where she served as Assistant Branch Manager. She earned an associate degree from Miami-Dade College and currently holds a Florida Life, Health and Variable Annuity license.

About TotalBank

TotalBank is a leading integrated retail-commercial bank in South Florida with more than \$2.5 billion in assets and 21 convenient locations throughout Miami-Dade County. Headquartered in Miami, TotalBank has served the South Florida community for 39 years, offering a broad range of domestic and international financial services to corporations, small businesses and individual consumers. The bank offers superior customer service focused on meeting the financial needs of customers while earning their confidence and loyalty. A member of GrupoBanco Popular Español, with more than \$230 billion in assets and 2,700 branches, TotalBank is strengthened by its parent, one of the largest banking groups in Spain. More information can be found at www.totalbank.com.

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