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TOTALBANK CONTINUES TO HIRE AND GROW ITS TEAM

MIAMI—April 11, 2012—TotalBank announces the addition of four team members - **Roberto Perea**, Vice President/Managing Director; **Dania Nuñez**, Assistant Vice President/Sales Director; **Juan Carlos Rovira**, Assistant Vice President/Sales Director and **Victor Vergara**, Assistant Vice President/Loan Originator.

“We are focused on organic growth and are happy to be in a position to hire the right people for the right positions,” stated Luis de la Aguilera, president and chief marketing officer at TotalBank. “Our strategic plan not only includes the addition of new locations, but also assets such as our four new team members,” he added.

Perea will be the new Managing Director for the Doral Banking Center. Previously he was a Branch Manager for Bank United. He is an active member of the community and is currently working on completing his Bachelor of Science degree in business management from Colorado Technical University.

Nuñez has more than 15 years of experience working in the financial industry and will serve as the new Sales Director in the West Kendall Banking Center. She was previously a Branch Team Leader at Regions Bank. Nuñez has an associate degree in business from Miami Dade College.

Rovira will be the Sales Director for the new Pinecrest Banking Center. He was previously with BankUnited as a Relationship Banking Manager.

Vergara, who has more than 10 years of loan origination experience, will be the Loan Originator working with the Airport, Doral, Palmetto Bay and Quail Roost Banking Centers.

Photos available for download at:

http://www.portal.evclay.com/web/totalbank/Photos/Perea_Nunez_Rovira_Vergara/

About TotalBank

TotalBank is a leading integrated retail-commercial bank in South Florida with more than \$2.3 billion in assets and 19 convenient locations throughout Miami-Dade County. Headquartered in Miami, TotalBank has served the South Florida community for 38 years, offering a broad range of domestic and international financial services to corporations, small businesses and individual consumers. The bank

offers superior customer service focused on meeting the financial needs of customers while earning their confidence and loyalty. A member of Grupo Banco Popular Español, with more than \$200 billion in assets and 2,500 branches, TotalBank is strengthened by its parent, one of the largest banking groups in Spain. More information can be found at www.totalbank.com.

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